

PRODUCE AS PLANNED

ECOLEAN FLEXCARE™ SERVICE AGREEMENT



ecolean
a lighter approach to packaging

THE FUTURE IS NOT WHAT IT USED TO BE

FLEXIBLE SERVICE SOLUTIONS TAILORED TO YOUR OPERATIONS

“Sustainability means conducting responsible business and doing the right thing with a long-term perspective. This is a guiding star for everything we do at Ecolean. Including service.”

JOHNNY SAJLAND, CHIEF COMMERCIAL OFFICER AT ECOLEAN

THE CHOICE IS YOURS

PRODUCE AS PLANNED WITH ECOLEAN'S TAILOR-MADE SERVICE AGREEMENT



We know that your business is unique. This means that a traditional service agreement is bound to offer you either less or more than you actually need. That's why we're now introducing Ecolean FlexCare™, a uniquely tailored service agreement that makes sure you can always produce as planned – with exactly the right service support for your business.

At Ecolean, we believe in flexibility and sustainability, and we put our customers front and centre. We help make sure you can always deliver as promised, while meeting the highest quality and food safety demands.

ONE SIZE DOESN'T FIT ALL

CUSTOMISED SERVICE TO OPTIMISE YOUR PERFORMANCE

By collaborating with our customers, we have learned a lot. We understand what's driving your business. We know that your situation is unique and we ensure that your equipment remains in top condition to produce as planned.

Ecolean FlexCare™ is tailor-made to address your specific needs and requirements. Do you wish to maximise uptime or lower your operational costs? Perhaps ideally both.

By actively listening to and evaluating your daily challenges, we can propose the perfect service solution for your business. You will benefit from proactive action leading to predictable and stable expenses, zero surprises and immediate reaction from our technicians when needed.

If you are looking for a flexible service offering that puts you in the centre, Ecolean FlexCare™ is the perfect choice.

Benefits of Ecolean FlexCare™

- Maximised uptime
- Cost control
- Priority support
- A good night's sleep
- Exactly the Ecolean equipment services you need, based on your market and production conditions
- Easy to expand or reduce the scope of the service agreement, depending on how your production develops





↓
TEAR HERE

EASY ON THE EYES

Create a stand-out effect,
all boxes checked

250ml

ecolean

DETERMINING THE RIGHT FIT

PARTNERSHIP THROUGHOUT THE LIFECYCLE

Being a filling line system supplier with streamlined decision making, Ecolean is able to quickly respond and remain flexible for your convenience. Our tailor-made service agreements are developed to provide exactly the right service and support for your business, in every stage of the lifecycle. In close collaboration with you, we will together determine the optimal service solution for your operations. In all cases: Our commitment, expertise and high-quality parts bring you peace of mind and help you meet the highest food safety demands and the most ambitious performance targets.

Please consider the following parameters when designing your Ecolean FlexCare™ service agreement:

WHAT IS YOUR COST OF DOWNTIME?

Downtime means not only lost productivity but also increased waste material. In worst case, downtime cannot be recovered meaning lost production capacity and even product waste. Short stoppages can have a big impact on downtime when added together, but can be minimised by optimising the production line.

HOW SENSITIVE IS YOUR PROCESS AND PRODUCT?

Your FlexCare™ service agreement is tailored to your unique operational needs, the configuration of your filling line and the specifics of your product. The level of product sensitivity can directly impact your cost of downtime, and enhance the need for a flexible service agreement.

WHERE IS YOUR PLANT LOCATED?

Remote locations or unpredictable custom procedures may require keeping parts in stock or having trained technicians available onsite. For even faster support, consider including Connected Services and Remote Support in your FlexCare™ service agreement.

WHAT IS YOUR DESIRED LEVEL OF CONNECTIVITY?

Predicting and preventing problems gets easier when all involved parties have the right insight at hand. You can choose

to use data not only to analyse your past, but also predict the future. Sharing your equipment data with Ecolean enables fast remote support and process optimisation.

HOW PROACTIVE IS YOUR PLANNING?

Excel in predictive maintenance and proactive service strategies thanks to access to historical data on your equipment's performance, comprehensive analyses, and real-time operational information.

HOW IS YOUR PERSONNEL TURNOVER?

High personnel turnover may be disruptive for your production. Increase staff productivity, uptime and employee satisfaction with proper training, online or on-site.

HOW IS THE TECHNICAL COMPETENCE OF YOUR STAFF?

The size of your operation and the competence of your staff affects your production efficiency as well as the level of support needed. Make sure to tailor technical training and support in your Ecolean FlexCare™ service agreement according to the needs of your staff.

ARE YOU ACHIEVING YOUR TARGETS?

Your customers demand high-quality products and reliable deliveries. Avoid missing any uptime or delivery targets, which could result in reduced profit or customer loyalty.

SLEEP BETTER AT NIGHT

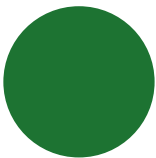
Every facility is different, which is why it can be difficult to predict maintenance strategies in general. Every piece of equipment, location and business is unique, and what works for one production line or plant may not work for another. That's why understanding your specific situation is crucial.

With Ecolean FlexCare™, we stay close to you and help you achieve your performance targets, keep your customers happy, run your production with confidence and continuously increase the skills and competence of your staff. Choose FlexCare™ and sleep better at night.

THE PERFECT MIX FOR YOUR BUSINESS

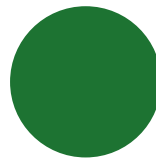
ECOLEAN FLEXCARE™ OFFERING

Ecolean FlexCare™ is uniquely tailored and fully customised. Based on your specific situation and needs, we advise you on suitable services and help you make a service plan. There is a wide range of service features to choose from.



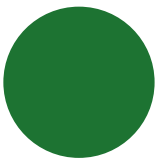
WEAR PARTS

Optimise your production with original wear parts that fit your Ecolean filling line perfectly.



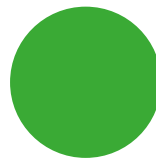
ON-SITE SPARE PARTS STOCK

Minimise downtime by always having the right parts at hand.



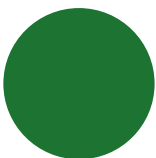
CORRECTIVE PARTS

Make sure your equipment regains its original performance, maintaining all warranties.



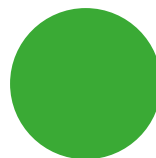
TRAINING

Improve your productivity with on-site and online training for operators and technicians.



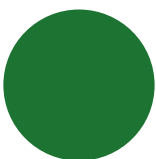
PLANNED MAINTENANCE

Ensure smooth production and avoid unexpected costs.



EXTENDED WEAR PARTS WARRANTY

Stay on budget as wear parts costs never exceed those that are predicted.



CORRECTIVE MAINTENANCE

Take advantage of Ecolean's vast experience and receive fast and reliable support.



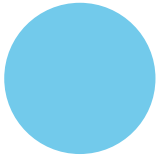
EQUIPMENT UPGRADES

Improve productivity and safety with hardware and software upgrades.



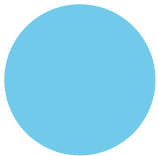
ON-SITE TECHNICIANS

Optimise your production and get help planning and executing maintenance.



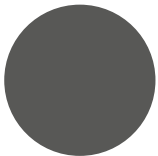
REMOTE SUPPORT

Safeguard production through instant remote support and avoid expensive service visits.



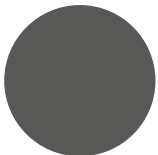
PERFORMANCE AUDITS

Optimise your output and deep dive into problem areas to address root causes.



CONNECTED SERVICES

Optimise processes and maximise uptime by sharing your production data with us.



24/7 SUPPORT

Ensure the quick resolution of problems around the clock to minimise downtime.



WIN WIN WIN

When you and your customers are happy, we also sleep well at night.

”We are working so closely with Ecolean that sometimes it is difficult to understand where the line between friendship and partnership goes, so it’s more than a partnership.”

ANATOLY LOSEV, GENERAL DIRECTOR,
MOLVEST GROUP

”Distinctive features of the Ecolean filling lines are compactness, reliability and how easy and convenient the service is.”

ALEXEY ANISIMOV, TECHNICAL SPECIALIST FOR MOLVEST GROUP



ECOLEAN FLEXCARE™ Q & A

Here are some topics that might interest you if you're considering Ecolean FlexCare™.

How do I define my unique FlexCare™ service agreement? Sit down together with our Sales Representative and Service Manager and draw on their expertise to find your optimal setup.

I am a new customer. Do I need to have a service agreement from the start? No, we can shape an agreement gradually to create a strategy that is optimal for your unique needs.

Do I commit to a certain volume production level when I sign a FlexCare™ service agreement? No, but

the service agreement fee will vary based on your production volume.

What is the normal duration period for a FlexCare™ service agreement? The agreement can be signed for different time periods with the periodic fee being adjusted annually based on the local CPI (consumer price index).

Can I adjust the scope of the agreement during an on-going agreement period? The purpose of the FlexCare™ concept is that you should have the best possible service setup for your needs. If you believe that the setup is not optimal, we will naturally do our best to adjust it and help you find a better solution.

THIS IS ECOLEAN

Ecolean develops and manufactures innovative packaging systems for the beverage, dairy and liquid food industry. Ecolean's modern lightweight packaging solutions offer both convenience and environmental responsibility and are available for both chilled and ambient distribution. Ecolean is a global company with its headquarters in Sweden. Established in 1996, the company has commercial activities in over 30 countries, with China, Pakistan, Russia and Europe being its largest markets.

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